SBIR Workshop
University of Northern Iowa
Commons Ballroom
Cedar Falls, Iowa
August 5 & 6, 2003
AGENDA

AUGUST 5

8:30 - 9:00	Coffee
9:00 - 9:15	Welcome & Introduction
9:15 - 11:00	Overview & Insight into the SBIR & STTR Programs
11:00 - 12:00	Proposal Strategy Part 1
Luncheon	Lunch at UNI with Keynote Speaker
1:00 - 2:30	Proposal Strategy Part 2
2:30 - 2:45	Break
2:45 - 3:45	Instructions, Tips for Proposal Preparation
3:45 - 5:00	Iowa Resources ▪ UNI Regional Business Center (SBDC) ▪ Strategic Marketing Services ▪ JPEC Capital Resources Bill Witt: Research Collaborations and Partnerships Christine Twait: Collaborative Opportunities and Application Assistance Joe Gilbert: Institute for Physical Research and Technology

AUGUST 6

8:30 - 9:00	Coffee
9:00 - 9:30	General Q&A
9:30 - 10:15	Common Phase 1 Proposal Problems
10:15 - 10:30	Break
10:30 - 11:00	Phase 1 Q&A
11:00 - 11:45	Common Phase 2 Proposal Problems
11:45 - 12:15	Phase 2 Q&A, other issues